

NEW MEMBER KIT

GETTING STARTED

Congratulations on your decision to join Exfuze!!! Network Marketing can be very rewarding and can be a means of accomplishing many of your goals. Maybe you joined because you are looking for extra money; maybe because you are looking for a product that can provide you with vitamins, minerals and nutrients; maybe you joined because you want to be part of a network of new friends who are looking for better health and better wealth. Whatever your reason was, we are glad to have you as part of our team.

Your first few days (48 hours) are very often your most important in getting started. You are excited and are ready to learn how to succeed in your business. As you go thru this kit, there will be several Action Items for you to take. Follow each one and of course, there may be more that you want to add. Our goal is to get you started in the right direction.

Remember, Exfuze is the greatest opportunity in the world today. You are with the best Company, led by the best Leaders, have the best Product and the best Compensation Plan. Now, as you become the *best Distributor*, your chances for a wonderful, successful experience are all the more realistic.

NEW MEMBER CHECKLIST

The following is a reference of items you need to complete. None of them take long, but each step is very important.

1. Review the Sign-Up Pak's and talk with my sponsor or upline member about which one best matches my goals with my budget.
2. Review the Autoship Pak's and talk with my sponsor or upline member about which one best matches my goals with my budget.
3. Sign-up and submit my Application. Your sponsor or upline member will help you with this. If you are signing up from a Webinar Presentation, you will be led through a series of questions you will need to answer and submit.
4. Print your accepted Application from the Company. There are several items that are very important and which you will need to refer to often. They include:
 - a. My ID # _____
 - b. My Password _____ (keep this safe)
 - c. My Exfuze replicated website URL _____
5. Set up a time to be trained by your sponsor or upline (within 48 hours)
6. Log in to your Exfuze Back Office. To log in to your back office, go to www.exfuze.com. This will take you to a Company Home Page. Next, click on "My Exfuze Office". You will then be asked to provide your member ID# and your Password. As you enter your back office, along the top of the screen, you will see a choice of navigational tools. Search through the different choices and tabs in your back office and you will find many of the tools you need in order to learn more. This is also a great place to learn the answer to many of your questions. In your back office you will find an up to the minute view of both your Binary and Unilevel Tree's. Refer to these often to view your downline or sign up new Members. To View your Binary Tree, click on "My Exfuze Team" across the top, then choose "Binary Tree View". In order to view your Unilevel Tree, once again, click on "My Exfuze Team" and then select "Exfuze Business Overview". Your back office also has many of the forms you will need to help you with your business and which are available for you to print out.
7. From you Exfuze Back Office, take the time to fill out your Customer Profile. To do this, once again, enter your Back office and then click "Main Menu" across the top. From there, choose "My Exfuze Profile" and answer the questions.

8. Fill out your “Hopes, Dreams and Commitments” section in the Kit. Make sure you sign it and send a copy to your sponsor or your upline member.
9. Make a list of names. This list should be at least 50 people long. Who should you include on the list? The 50 people who 1) are looking for better Health or Wealth in their life and 2) would make a difference in your success as a new business owner. On the list, write down the names, emails and phone numbers of each person. Make sure you learn how to contact them and do so within the first 48 hours.
10. Sign up two new recruits by the end of the first week.
11. Become a PRO 300 (see Compensation Plan within 2 weeks)

HOPES, DREAMS AND COMMITMENTS

Each person usually has a reason in mind when they join a NetWORK Marketing Company. For some, they want to find a way to make extra money, for others, they are looking for better health and still others may be wanting to reach out and join a network of new friends. Whatever your reason is, it is a good one and one that forced you to action. NetWORK Marketing can be the most rewarding career there is; but it too can have minutes when not everything goes well. That is why you write down the reasons you joined. When you are experiencing one of those hard moments, you should immediately call your upline and revisit this section. It will give you a boost and help you. Make sure when you are done with this section, that you sign and date it and send a copy to your sponsor or upline member.

We have all heard that a goal not written in nothing more than a mere dream. Yet, it is true. The Yale University graduating class of 1953 was interviewed before their graduation. One of the questions they were asked was “How many of you have written down your goals?” The answer was a mere 3%. Only 3% of the graduating class of one of the top Universities in the nation had written down their goals! In 1973, the same graduating class was interviewed. The results were amazing. This same 3% of the Class who had written down their goals, accounted for more wealth than the other 97% combined.

Why I joined Exfuze:

My Goals:

I will work the business _____ hours per week.

I will make _____ new contacts per day.

I will direct _____ people a day to watch the Keith Halls Webinar.

I will be earning _____ per month within 6 months.

I will be earning _____ per month within 1 year.

I will be earning _____ per months with 2 years.

I will use the product _____ times a day.

Other goals I have are:

My Dreams are:

Signed:

Dated:

Sent to upline member:

KEY PHONE NUMBERS

As you are getting started, you need to have a quick reference of important numbers and people to be able to reach. If you are not sure who to call, you can always contact the Company and they will help assist you.

Person	Name	Phone	Email
My Sponsor:	_____	_____	_____
My Sponsor's Sponsor:	_____	_____	_____
Upline Member:	_____	_____	_____
Exfuze Office:	_____	<u>(561) 626-3430</u>	_____
Exfuze Customer Support:	_____	<u>(561) 626-4515</u>	_____

PROMISES TO BE KEPT

1. **I will never quit.** Success often lies just around the corner. A wise teacher once said, “I don’t know how many steps it will take me to succeed, but I can surely keep walking until I find out”. NetWORK Marketing is not easy. It will require effort on your part to achieve your goals; but the worst thing you can ever do is to quit before you have achieved your goals.
2. **I will use the Product every day.** You are now in business for yourself. Your product is your Inventory to be used, shared and sold.
3. **I will learn the Compensation Plan.** The Compensation Plan is how I can make the money I need to succeed and to help with my budget. I need to be able to explain it to others.
4. **I will sponsor TWO new people within Two weeks.** In order to succeed, I need to share the Company, Product and Comp Plan with others. When others join, I will be able to leverage my time more effectively.
5. **I will direct at least 2 people a day to the Keith Halls Webinar.** I can find this at KeithHalls@KeithHalls.com. I will follow up with each person and then I will sign them up.
6. **I will listen to the Corporate Calls each week.** By listening to the calls, I will be able to better help others, including myself.

EXFUZE WEEKLY CALLS

The following **WEEKLY** calls are held and hosted by different Corporate, as well as Distributor Leaders. **THEY ARE VERY IMPORTANT.** Make sure that you listen each week to all of them. The calls are a great way to teach, motivate and assist you in completing your goals!!!

THE PHONE NUMBER FOR THE CALLS IS:

(712) 432-8901 ID: #13479#

MONDAY

11 AM - 12 PM (EST)

Exfuze Weekly Call

This is a call hosted by Steve Campbell. It offers valuable insight into your Exfuze business and often interviews people who are having success and has them share their experiences.

MONDAY

9:00 PM – 9:30 PM (EST)

Exfuze Conference Call

Product Training

TUESDAY

9:00 PM – 10 PM (EST)

Corporate Business Webinar

SATURDAY

11 AM – 12:00 PM (EST)

Corporate Training

Hosted by Eddie Freeman, a leading Distributor, this call helps train new and existing Members in how to succeed in NetWORK Marketing. He often interviews distributors who are having success and has them share their experiences